

NATIONAL ASSOCIATION OF REALTORS®

Existing Home Sales

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory	Mos. Supply	
2005	7,076,000	1,169,000	1,588,000	2,702,000	1,617,000	*	*	*	*	*	2,846,000	4.5	
2006	6,478,000	1,086,000	1,483,000	2,563,000	1,346,000	*	*	*	*	*	3,450,000	6.5	
2007	5,652,000	1,006,000	1,327,000	2,235,000	1,084,000	*	*	*	*	*	3,974,000	8.9	
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted							
2007	Jul	5,760,000	1,020,000	1,350,000	2,260,000	1,120,000	568,000	113,000	138,000	215,000	102,000	4,561,000	9.5
2007	Aug	5,500,000	1,000,000	1,300,000	2,190,000	1,020,000	575,000	107,000	135,000	228,000	105,000	4,383,000	9.6
2007	Sept	5,110,000	910,000	1,220,000	2,060,000	930,000	410,000	74,000	101,000	165,000	70,000	4,370,000	10.3
2007	Oct	5,060,000	920,000	1,210,000	2,050,000	880,000	421,000	76,000	97,000	174,000	74,000	4,433,000	10.5
2007	Nov	5,020,000	890,000	1,190,000	1,990,000	950,000	388,000	67,000	87,000	156,000	78,000	4,217,000	10.1
2007	Dec	4,910,000	840,000	1,160,000	1,960,000	950,000	360,000	61,000	83,000	150,000	66,000	3,974,000	9.7
2008	Jan	4,890,000	800,000	1,210,000	1,950,000	930,000	278,000	45,000	62,000	115,000	56,000	4,160,000	10.2
2008	Feb	5,030,000	890,000	1,240,000	1,990,000	920,000	312,000	56,000	76,000	125,000	55,000	4,018,000	9.6
2008	Mar	4,940,000	910,000	1,170,000	1,920,000	940,000	375,000	65,000	90,000	147,000	73,000	4,118,000	10.0
2008	Apr	4,890,000	870,000	1,100,000	1,920,000	1,000,000	434,000	74,000	100,000	168,000	92,000	4,549,000	11.2
2008	May	4,990,000	910,000	1,160,000	1,910,000	1,020,000	483,000	82,000	117,000	180,000	104,000	4,482,000	10.8
2008	Jun r	4,850,000	850,000	1,110,000	1,860,000	1,030,000	504,000	91,000	118,000	188,000	107,000	4,495,000	11.1
2008	Jul p	5,000,000	900,000	1,120,000	1,850,000	1,130,000	501,000	101,000	116,000	178,000	106,000	4,669,000	11.2
	vs. last month:	3.1%	5.9%	0.9%	-0.5%	9.7%	-0.6%	11.0%	-1.7%	-5.3%	-0.9%	3.9%	0.9%
	vs. last year:	-13.2%	-11.8%	-17.0%	-18.1%	0.9%	-11.8%	-10.6%	-15.9%	-17.2%	3.9%	2.4%	17.9%
	year-to-date:						2.887	0.514	0.679	1.101	0.593		

Sales Price of Existing Homes

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	
Median						Average (Mean)					
2005	\$219,600	\$271,300	\$170,600	\$181,700	\$335,300	\$266,600	\$297,000	\$203,800	\$231,700	\$363,800	
2006	221,900	271,900	167,800	183,700	342,700	268,200	299,700	205,300	230,000	371,300	
2007	219,000	279,100	165,100	179,300	335,000	266,000	307,100	200,500	225,600	365,900	
Not Seasonally Adjusted						Not Seasonally Adjusted					
2007	Jul r	228,600	293,100	173,600	185,800	351,200	276,000	318,100	214,500	233,000	378,200
2007	Aug	224,400	281,800	177,900	182,800	330,600	269,300	309,500	210,400	228,200	363,100
2007	Sept	210,500	260,900	165,600	174,300	311,000	257,300	293,900	198,700	217,700	348,700
2007	Oct	206,700	257,500	160,200	171,000	316,900	255,100	291,600	197,000	214,500	354,200
2007	Nov	208,800	257,900	160,300	172,900	325,400	255,700	289,800	191,900	217,400	357,200
2007	Dec	207,000	254,900	159,000	172,300	311,100	254,000	291,100	193,400	216,700	347,700
2008	Jan	199,700	268,500	148,500	164,000	296,200	245,500	298,400	178,800	206,500	335,600
2008	Feb	195,600	264,500	142,800	163,300	292,400	242,000	292,700	175,100	204,600	333,100
2008	Mar	200,100	283,600	150,900	167,700	284,800	247,100	310,800	183,200	209,600	325,200
2008	Apr	201,200	261,300	157,700	170,000	285,700	247,200	294,400	188,500	212,900	327,000
2008	May	207,900	278,300	162,900	174,900	286,000	252,600	309,100	190,700	219,000	326,700
2008	Jun r	215,100	264,900	172,700	185,700	285,700	257,900	298,700	201,900	230,500	328,500
2008	Jul p	212,400	278,700	175,400	179,300	273,200	254,000	307,300	202,800	223,900	314,800
	vs. last year:	-7.1%	-4.9%	1.0%	-3.5%	-22.2%	-8.0%	-3.4%	-5.5%	-3.9%	-16.8%