

NATIONAL ASSOCIATION OF REALTORS®

Existing Home Sales

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory	Mos. Supply	
2005	7,076,000	1,169,000	1,588,000	2,702,000	1,617,000	*	*	*	*	*	2,846,000	4.5	
2006	6,478,000	1,086,000	1,483,000	2,563,000	1,346,000	*	*	*	*	*	3,450,000	6.5	
2007	5,652,000	1,006,000	1,327,000	2,235,000	1,084,000	*	*	*	*	*	3,974,000	8.9	
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted							
2007	Jun	5,750,000	1,010,000	1,360,000	2,260,000	1,100,000	605,000	108,000	146,000	233,000	118,000	4,368,000	9.1
2007	Jul	5,760,000	1,020,000	1,350,000	2,260,000	1,120,000	568,000	113,000	138,000	215,000	102,000	4,561,000	9.5
2007	Aug	5,500,000	1,000,000	1,300,000	2,190,000	1,020,000	575,000	107,000	135,000	228,000	105,000	4,383,000	9.6
2007	Sept	5,110,000	910,000	1,220,000	2,060,000	930,000	410,000	74,000	101,000	165,000	70,000	4,370,000	10.3
2007	Oct	5,060,000	920,000	1,210,000	2,050,000	880,000	421,000	76,000	97,000	174,000	74,000	4,433,000	10.5
2007	Nov	5,020,000	890,000	1,190,000	1,990,000	950,000	388,000	67,000	87,000	156,000	78,000	4,217,000	10.1
2007	Dec	4,910,000	840,000	1,160,000	1,960,000	950,000	360,000	61,000	83,000	150,000	66,000	3,974,000	9.7
2008	Jan	4,890,000	800,000	1,210,000	1,950,000	930,000	278,000	45,000	62,000	115,000	56,000	4,160,000	10.2
2008	Feb	5,030,000	890,000	1,240,000	1,990,000	920,000	312,000	56,000	76,000	125,000	55,000	4,018,000	9.6
2008	Mar	4,940,000	910,000	1,170,000	1,920,000	940,000	375,000	65,000	90,000	147,000	73,000	4,118,000	10.0
2008	Apr	4,890,000	870,000	1,100,000	1,920,000	1,000,000	434,000	74,000	100,000	168,000	92,000	4,549,000	11.2
2008	May	4,990,000	910,000	1,160,000	1,910,000	1,020,000	483,000	82,000	117,000	180,000	104,000	4,482,000	10.8
2008	Jun p	4,860,000	850,000	1,120,000	1,850,000	1,030,000	504,000	91,000	119,000	187,000	107,000	4,490,000	11.1
	vs. last month:	-2.6%	-6.6%	-3.4%	-3.1%	1.0%	4.3%	11.0%	1.7%	3.9%	2.9%	0.2%	2.8%
	vs. last year:	-15.5%	-15.8%	-17.6%	-18.1%	-6.4%	-16.7%	-15.7%	-18.5%	-19.7%	-9.3%	2.8%	22.0%
	year-to-date:						2.386	0.413	0.564	0.922	0.487		