

# NATIONAL ASSOCIATION OF REALTORS®

## *Pending Home Sales Index (PHSI)*

Year	United States					United States					
	States	Northeast	Midwest	South	West	States	Northeast	Midwest	South	West	
2005	124.4	108.6	116.6	134.9	128.8	*	*	*	*	*	
2006	111.9	98.6	101.5	127.0	109.6	*	*	*	*	*	
2007	96.3	86.8	89.9	107.9	92.4	*	*	*	*	*	
		Seasonally Adjusted Annual Rate					Not Seasonally Adjusted				
2007	Feb	107.6	96.2	100.1	121.9	102.1	98.2	88.4	93.1	109.2	94.1
	Mar	103.9	95.5	95.4	115.8	100.7	119.4	118.9	110.6	131.1	110.8
	Apr	101.5	90.4	96.4	114.6	95.0	118.6	109.4	118.0	137.8	96.1
	May	98.5	92.2	91.2	108.5	95.6	117.5	119.4	108.2	129.0	108.1
	Jun	101.4	94.1	91.8	110.8	102.8	120.5	115.7	110.9	134.4	112.7
	Jul	92.8	84.8	83.6	108.1	84.8	101.4	91.3	90.3	121.5	89.6
	Aug	85.8	78.2	79.3	98.0	79.4	94.6	82.6	87.4	106.4	93.1
	Sept	87.8	73.3	86.0	100.3	81.4	79.6	64.1	79.2	89.1	77.0
	Oct	89.8	79.3	85.5	98.8	88.4	87.7	78.0	82.2	93.4	92.2
	Nov	86.9	74.0	82.5	97.7	84.8	72.6	56.0	67.2	81.3	77.5
	Dec	85.9	72.6	84.7	95.3	83.0	54.8	39.9	51.0	63.8	56.1
	Jan r	86.2	69.6	85.9	89.9	93.8	73.2	55.7	69.7	74.5	88.5
2008	Feb p	84.6	71.8	82.7	85.0	95.8	81.1	70.5	80.9	79.5	92.1
	vs. last month:	-1.9%	3.2%	-3.7%	-5.5%	2.1%	10.8%	26.6%	16.1%	6.7%	4.1%
	vs. last year:	-21.4%	-25.4%	-17.4%	-30.3%	-6.1%	-17.4%	-20.2%	-13.1%	-27.2%	-2.1%