

NATIONAL ASSOCIATION OF REALTORS®

Pending Home Sales Index (PHSI)

Year		United States	Northeast	Midwest	South	West	United States	Northeast	Midwest	South	West
2005 r		124.4	108.6	116.6	134.9	128.8	*	*	*	*	*
2006 r		111.9	98.6	101.5	127.0	109.6	*	*	*	*	*
2007 r		96.3	86.8	89.9	107.9	92.4	*	*	*	*	*
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted					
2007	Jan	106.8	96.7	98.3	117.4	107.4	91.2	78.4	81.2	98.0	101.2
	Feb	107.6	96.2	100.1	121.9	102.1	98.2	88.4	93.1	109.2	94.1
	Mar	103.9	95.5	95.4	115.8	100.7	119.4	118.9	110.6	131.1	110.8
	Apr	101.5	90.4	96.4	114.6	95.0	118.6	109.4	118.0	137.8	96.1
	May	98.5	92.2	91.2	108.5	95.6	117.5	119.4	108.2	129.0	108.1
	Jun	101.4	94.1	91.8	110.8	102.8	120.5	115.7	110.9	134.4	112.7
	Jul	92.8	84.8	83.6	108.1	84.8	101.4	91.3	90.3	121.5	89.6
	Aug	85.8	78.2	79.3	98.0	79.4	94.6	82.6	87.4	106.4	93.1
	Sept	87.8	73.3	86.0	100.3	81.4	79.6	64.1	79.2	89.1	77.0
	Oct	89.8	79.3	85.5	98.8	88.4	87.7	78.0	82.2	93.4	92.2
	Nov	86.9	74.0	82.5	97.7	84.8	72.6	56.0	67.2	81.3	77.5
	Dec	85.9	72.6	84.7	95.3	83.0	54.8	39.9	51.0	63.8	56.1
2008	Jan p	85.9	69.6	85.2	89.5	93.8	73.0	55.7	69.1	74.2	88.5
vs. last month:		0.0%	-4.1%	0.6%	-6.1%	13.0%	33.2%	39.6%	35.5%	16.3%	57.8%
vs. last year:		-19.6%	-28.0%	-13.3%	-23.8%	-12.7%	-20.0%	-29.0%	-14.9%	-24.3%	-12.5%