

NATIONAL ASSOCIATION OF REALTORS®

Pending Home Sales Index (PHSI)

Year		United States	Northeast	Midwest	South	West	United States	Northeast	Midwest	South	West
2004		120.9	109.7	118.6	126.9	122.9	*	*	*	*	*
2005		124.4	108.6	116.6	134.9	128.8	*	*	*	*	*
2006		111.9	98.6	101.5	127.0	109.6	*	*	*	*	*
		Seasonally Adjusted Annual Rate					Not Seasonally Adjusted				
2006	Nov	108.4	86.6	100.9	125.6	106.3	89.6	68.3	80.1	101.8	97.1
	Dec	113.3	93.1	102.6	132.1	110.6	72.0	54.9	61.5	86.8	73.1
2007	Jan	108.5	100.4	100.1	116.7	110.8	91.2	78.4	81.2	98.0	101.2
	Feb	109.7	99.1	103.0	124.0	102.4	98.2	88.4	93.1	109.2	94.1
	Mar	104.8	99.7	95.9	115.2	101.8	119.4	118.9	110.6	131.1	110.8
	Apr	101.2	89.7	98.1	116.0	90.3	118.6	109.4	118.0	137.8	96.1
	May	97.5	93.1	89.4	106.6	95.4	117.5	119.4	108.2	129.0	108.1
	Jun	102.4	96.0	92.5	111.3	103.9	120.5	115.7	110.9	134.4	112.7
	Jul	91.4	84.3	80.4	108.1	82.5	101.4	91.3	90.3	121.5	89.6
	Aug	85.5	77.3	78.1	97.8	80.6	94.6	82.6	87.4	106.4	93.1
	Sept	86.7	69.5	86.7	99.3	80.5	79.6	64.1	79.2	89.1	77.0
	Oct r	89.9	80.6	85.6	98.4	88.5	87.7	78.0	82.2	93.4	92.2
	Nov p	87.6	70.1	82.1	100.7	86.6	73.0	56.0	67.2	82.4	77.5
	vs. last month:	-2.6%	-13.0%	-4.1%	2.3%	-2.1%	-16.8%	-28.2%	-18.2%	-11.8%	-15.9%
	vs. last year:	-19.2%	-19.1%	-18.6%	-19.8%	-18.5%	-18.5%	-18.0%	-16.1%	-19.1%	-20.2%