

NATIONAL ASSOCIATION OF REALTORS®

Pending Home Sales Index (PHSI)

Year	United States					United States						
	States	Northeast	Midwest	South	West	States	Northeast	Midwest	South	West		
2004	120.9	109.7	118.6	126.9	122.9	*	*	*	*	*		
2005	124.4	108.6	116.6	134.9	128.8	*	*	*	*	*		
2006	111.9	98.6	101.5	127.0	109.6	*	*	*	*	*		
		Seasonally Adjusted Annual Rate						Not Seasonally Adjusted				
2006	Oct	106.8	90.7	96.8	122.6	105.0	103.0	88.4	92.4	115.0	106.7	
	Nov	108.4	86.6	100.9	125.6	106.3	89.6	68.3	80.1	101.8	97.1	
	Dec	113.3	93.1	102.6	132.1	110.6	72.0	54.9	61.5	86.8	73.1	
2007	Jan	108.5	100.4	100.1	116.7	110.8	91.2	78.4	81.2	98.0	101.2	
	Feb	109.7	99.1	103.0	124.0	102.4	98.2	88.4	93.1	109.2	94.1	
	Mar	104.8	99.7	95.9	115.2	101.8	119.4	118.9	110.6	131.1	110.8	
	Apr	101.2	89.7	98.1	116.0	90.3	118.6	109.4	118.0	137.8	96.1	
	May	97.5	93.1	89.4	106.6	95.4	117.5	119.4	108.2	129.0	108.1	
	Jun	102.4	96.0	92.5	111.3	103.9	120.5	115.7	110.9	134.4	112.7	
	Jul	91.4	84.3	80.4	108.1	82.5	101.4	91.3	90.3	121.5	89.6	
	Aug	85.5	77.3	78.1	97.8	80.6	94.6	82.6	87.4	106.4	93.1	
	Sept r	86.7	69.5	86.7	99.3	80.5	79.6	64.1	79.2	89.1	77.0	
	Oct p	87.2	80.6	85.5	91.6	87.3	85.1	78.0	82.1	86.9	91.0	
	vs. last month:	0.6%	16.0%	-1.4%	-7.8%	8.4%	6.9%	21.7%	3.7%	-2.5%	18.2%	
	vs. last year:	-18.4%	-11.1%	-11.7%	-25.3%	-16.9%	-17.4%	-11.8%	-11.1%	-24.4%	-14.7%	